



GOM – Minimum Order Amount (MOA) Starting 2 June 2025 7.00 CEST



Support Chain



When MOA will be applied:

■ Time schedule:

- GOM stock orders **starting** : 02/06/2025 – 07:00 (CEST) – **GO-Live!**



6.3 Stock Orders (SO)

Stock orders are intended to replenish Distributor inventory. Together with the Distributor, HCME will determine the most convenient stock order cutoff day and shipment day. The shipment day will be 3 working days after cutoff day. This time is required for efficient picking, packaging and preparation of the documentation required for transport.

For stock orders, a minimum order amount of net 1,000 EUR applies. If the minimum order amount is not met, the order will be increased to an amount of 1,000 EUR.

Weekly stock orders will be placed on the agreed upon stock order cut off day.

If a Part is not available in HCME stock, the Part automatically goes on backorder. Backorders originating from a stock order are given a standard expediting priority. Generally, these orders will already be in transit and shipped through sea freight.

Within the standard Distributor Priority Surcharge structure, the Distributor may designate up to two (2) standard delivery addresses for stock orders to be delivered without incurring additional costs. Additional delivery addresses can be designated; however, transport costs may apply for these additional addresses.

After entering/upload stock order below MOA, a warning sign with text will appear:

Order Entry

Hitachi Construction Machinery EUROPE Global Order Management

User: HCME - GOM_HCME01 - HCME User HITACHI

Order Menu Search Menu Maintenance Menu Download Menu

Order Entry

*Indicates required field

*Dealer: 890004 Intern. S

*Order No.: STOCKORDER

*Order Type: 3 Stock order

Model: Serial No.:

*Ordered By: HCME User

*Request Date: 5/6/2025

*Shipping Mode: 5 Truck

*Partial Ship: Yes

Order Comment:

*Carrier: BOS MAINFREIGHT

*Ship To: Intern. Sales To Parts Dept. 0

Name: Intern. Sales To Parts Dept. Tel: Post Code: 4903 RJ

Address: Karolusstraat 7 Oosterhout

Details Simulate

Item	Part No.	Qty	Comment	Unit Price[EUR]	Disc [%]	Net Price[EUR]	Before Campaign[EUR]	Net Amount[EUR]	Prio. Charge[%]	Prio. Charge Amount[EUR]	Total Net Amount[EUR]	Weight[kg]	[All/None]
001	4697752	1		12.18	0.0	12.18		12.18	0.00	0.00	12.18	0.200	

Total Net Amount[EUR]: 12.18 -> 1,000.00 Total Weight[kg]: 0.200

Add New Row Delete

Save as Order Save as Quotation Clipboard Upload File

Download Template

Contact us

! 12.18 -> 1,000.00

Total Weight

[Before Total Net Amount 12.18 EUR]
[Minimum Order Amount charge 987.82 EUR]
Any shortfall towards the minimum amount of 1,000 EUR will be charged.

Due to MOA, GOM will change:

■ Shipping Details – Minimum Charge

Hitachi Construction Machinery

EUROPE

Global Order Management

Order Menu

Search Menu

Maintenance Menu

Download Menu

Shipping Detail

Invoice No.	INV0171377	Invoice Date	1/14/2025
Shipping Mode	5:Truck	Ship To	
Ship Direct	0:No	Note	

Payment Information

Part Amount[EUR]	12.18
Minimum Charge[EUR]	987.82
Freight/Insurance[EUR]	
Priority Charge[EUR]	
Total Amount[EUR]	1000.00

Tracking Information

ETA	
MAWB No.	
HAWB No.	
Flight No. 1	
Flight No. 2	
Vessel Name	
Carrier	
Tracking No.	

Order Information

Order No.	Hitachi Order No.	No. of Lines	Amount
TESTNBR_20250114_001	SE000222372	1	12.18

Case Information

Case No.	Package Type	Dimension	Gross Weight	Net Weight
0	testnatureofpackage	200.00*200.00*200.00	400.000	0.010

Invoice Download

Shipping Data Download

Due to MOA, Invoice will change:

■ Shipping Details – Invoice Download (pdf file):

Invoice									
Hitachi Construction Machinery (Europe) NV Factuur/Invoice					Customer				
Siciliëweg 5, 1045 AT Amsterdam Postbus 59239, 1040 KE Amsterdam, The Netherlands T: + 31 - (0) 204 47 67 00, F: + 31- (0) 203 34 40 45 W www.hitachicm.eu, C.o.C Breda Nr.20030174 Bank/Deutsche Bank, Amsterdam, The Netherlands IBAN: NL43DEUT0265235154, Swift/BIC:DEUTNL2A Rabobank, Oosterhout, The Netherlands IBAN: NL70RABO013996441 VAT NO. NL 0013 23 325 B 01					Bill To		Ship to: 1		
Contract No. :					Invoice No. : INV0171377				
					Date : 14 Jan 2025				
					Currency : EUR				
					Shipping carrier : BOS : MAINFREIGHT				
					Delivery terms : CIP : SHIP ADDR ON INV				
Order No.	Parts No.	Description							
SE000222372		Cust. Order No.: TESTNBR_20250114_001							
1	0682322	O-RING	1	12.18	12.18	Japan			
				4016930090					
Order total		1 Item	1		12.18				
To be paid before :		13 Feb 2025	Total Qty. :	1	Currency	EUR			
Country of origin		Japan			Total	12.18			
					Min. Ord. Amount charge	987.82			
					Tax	0.00			
					Grand total	1000.00			
Packing details									
Case No.	Package Type	Length	Width	Height	Gross Weight				
0									
: 1 Colli	Total								
Total package weight	: 0.000 kgs								
Total gross weight	: 0.000 kgs								

TSV file & CSV file MOA values :

- FTP/API – TSV file (for applicable dealers) Total_MIN_AMT **value** will be mentioned:

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O
1	HCME Request														
2	INVOICE_NUMBER	TRANSPORTATION_METHOD_ID	SHIP_TO_CODE	CARRIER_NAME	TRACKING_NUMBER	SHIPPING_DATE	EXPECTED	BL_NUMBER	HAWB_N	FLIGHT_N	FLIGHT_N	VESSEL_N	TOTAL_PARTS_AMT	TOTAL_MIN_AMT	TOTAL_FRE_AMT
3	INV0171377	Truck	1	BOS; MAINFREIGHT		20250114							12.18	987.82	1000
4															

- CSV file in GOM **value** Minimum Charge will be mentioned:

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T
														Value						
	INV0171377	Truck	1			20250114							12.18	987.82	0	0	1000	EUR		20250114

End